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Proposed Attorneys for Debtor and Debtor-in-Possession

IN THE UNITED STATES BANKRUPTCY COURT

FOR THE DISTRICT OF HAWAII

In re

BK. NO. 15-00203 (Chapter 11)

POMARE, LTD., dba HILO HATTIE,

HEARING

Debtor and Debtor-in-Possession.

DATE: To be assigned TIME: To be assigned

JUDGE: Hon. Robert J. Faris

73937

MOTION FOR ORDER AUTHORIZING DEBTOR TO USE CASH COLLATERAL PURSUANT TO 11 U.S.C. § 363(c)(2); EXHIBITS "A" -"B"

POMARE, LTD., dba HILO HATTIE, debtor and debtor-in-possession herein (the "Debtor"), hereby moves this Court, pursuant to 11 U.S.C. § 363(c)(2) and Rules 4001(d) and 9014 of the Federal Rules of Bankruptcy Procedures and LBR 4001-2 for an order authorizing the Debtor to use cash

collateral. In support of this motion (the "Motion"), the Debtor respectfully represents as follows:

BACKGROUND

- 1. On February 19, 2015 (the "Petition Date"), the Debtor filed a voluntary petition for relief under Chapter 11 of the Bankruptcy Code in the United States Bankruptcy Court for the District of Hawaii (the "Court").
- 2. The Omnibus Declaration of Mark J. Storfer in Support of First Day Motions (the "Storfer Declaration") filed contemporaneously herewith is incorporated herein by reference. As more fully disclosed in the Storfer Declaration, the Debtor successfully confirmed a plan of reorganization in "Pomare I" pursuant to an order entered on October 2, 2009.
- 3. However, most of the Debtor's outer island locations continued to underperform relative to projections. For the fiscal year ending September 27, 2014, the Debtor's operating loss totaled more than \$5 million. Consequently, in the past 30 days, the Debtor closed three of its seven retail stores located in Kihei, Maui, and in Hilo and Kona, Hawaii. The Debtor currently operates at four locations, its flagship Nimitz Highway location, Ala Moana Shopping Center, Lahaina, and Lihue.
- 4. As of the Petition Date, the Debtor was holding approximately \$1,000 in cash in its various accounts and held approximately \$2.2 million in inventory at

cost. The Debtor's major assets consist of the value of its Nimitz leasehold, which is believed to be in excess of \$4 million and inventory valued at cost at \$2.2 million.

5. The Debtor has one creditor which holds a blanket lien on the Debtor's inventory, receivables and other personal property assets, First Hawaiian Bank ("FHB"), which is owed approximately \$850,000.00. In addition to the FHB secured indebtedness, the State of Hawaii has recorded a lien for approximately \$130,000 in taxes. The Debtor also has approximately \$9 million in accounts payable (including more than \$4 million owed to Royal Hawaiian Creations), and approximately \$2.76 million of unsecured notes payable to Donald Kang, its owner. Further, the Debtor's obligations to its landlords are estimated to be approximately \$2.6 million.

SUMMARY OF CASH COLLATERAL RELIEF SOUGHT

- 6. Attached hereto as Exhibit "A" is a true and correct copy of a Financing Statement and Lien Report for the Debtor dated as of January 8, 2015 (the "UCC Report"). The only UCC creditors identified in the UCC Report are: (a) First Hawaiian Bank ("FHB"); (b) Cisco/CSC for a computer systems equipment lease; and (c) the United States Postal Service for postage.
- 7. FHB has extended two separate short term loans to the Debtor (both maturing on March 1, 2015), as follows:

- a. Term Loan dated as of December 1, 2014, in the original principal amount of \$584,599.00, from FHB to the Debtor as borrower, which accrues interest at the rate of 1.5% over FHB's prime rate; and
- b. Term Loan dated as of December 1, 2014, in the original principal amount of \$249,886.00, from FHB to Donald Kang and the Debtor as borrowers.
- 8. The current monthly interest payments on the two FHB loans are \$2,957.50 and \$1,264.18, respectively. The Debtor is current on the FHB loans, having made interest payments through February, 2015.
- 9. Attached to the Motion as Exhibit "B" is the Debtor's cash flow forecast for the period from the Petition Date through June 30, 2015 (the "Cash Budget") projecting the expected cash flow from the Debtor's operations for the period during which the Debtor requests the use of the Cash Collateral.
- 10. The Debtor requests authority to use the Cash Collateral to pay the reasonable and ordinary expenses of operating its business, including, without limitation, payroll and benefit expenses, payroll taxes, real property taxes, federal and state taxes, supplies and equipment, advertising, utility services, insurance, vendor and supplier services, and other expenditures as are necessary for operating their businesses and preserving its going concern value.

- 11. The Debtor also requests authority to use the Cash Collateral to pay the reasonable and ordinary expenses to administer its estate in bankruptcy, including, without limitation, quarterly fees payable to the United States Trustee, and payment of the fees and reimbursement of costs to the Debtor's professionals and any professional retained with the Court's approval by any statutory committees appointed in the Chapter 11 case, in amounts approved by the Court.
- 12. The Debtor's authority to use Cash Collateral shall be limited to payment of not more than 115% of the expenses each period (on an aggregate and cumulative basis), as set forth in the Budget; provided, however, that the Debtor is not limited by line item with respect to actual expenses.
- is FHB. As adequate protection for the Debtor's use of FHB's Cash Collateral existing as of the Petition Date ("Pre-Petition Collateral"), the Debtor proposes: (a) to continue making monthly interest payments to FHB at the contract (not default) rate; and (b) to grant FHB replacement liens (the "Replacement Liens") in the estate's post-petition assets, and the proceeds thereof (the "Replacement Collateral"), to the same extent and priority as any lien held by FHB in the Pre-Petition Collateral as of the Petition Date, limited to the amount of Pre-Petition Collateral as of the Petition Date. The Replacement Liens would thus be granted with the same validity and priority and to the same extent and as FHB's prepetition

liens, and would be subject to the same rights and challenges by or on behalf of the Debtor. The amount secured by the Replacements Liens shall be equal to any actual net diminution of FHB's Cash Collateral due to the Debtor's use thereof. The Replacement Liens shall be valid, perfected and enforceable against the Replacement Collateral without further filing or recording of any document or instrument or the taking of any further action. However, the Replacement Liens shall be subject to and subordinate to the fees and expenses of a Chapter 7 trustee, if one is appointed, but not including the expenses of the Chapter 7 trustee's professionals.

THE COURT SHOULD AUTHORIZE USE OF CASH COLLATERAL

14. A debtor's use of estate property is governed by Bankruptcy Code Section 363. Section 363(a) defines "cash collateral" as:

cash, negotiable instruments, documents of title, securities, deposit accounts, or other cash equivalents whenever acquired in which the estate and an entity other than the estate have an interest and includes the proceeds, products, offspring, rents, or profits of property and the fees, charges, accounts or other payments for the use or occupancy of rooms and other public facilities in hotels, motels, or other lodging properties *subject* to a security interest as provided in section 552 (b) of this title, whether existing before or after the commencement of a case under this title.

11 U.S.C. § 363(a) (emphasis added).

Bankruptcy Code Section 363(c)(2) permits a debtor to use cash collateral if either of two alternate circumstances exist:

- (A) each entity that has an interest in such collateral consents; or
- (B) the court, after notice and a hearing, authorizes such use . . . in accordance with the provisions of this section.

11 U.S.C. § 363(c)(2). Therefore, the Court may authorize use of a creditor's cash collateral in the absence of creditor consent.¹

15. Authority to use Cash Collateral is consistent with the very purposes for which Chapter 11 exists:

A debtor, attempting to reorganize a business under Chapter 11, clearly has a compelling need to use 'cash collateral' in its effort to rebuild. Without the availability of cash to meet daily operating expenses such as rent, payroll, utilities, etc., the congressional policy favoring rehabilitation over economic failure would be frustrated.

Chrysler Credit Corp. v. Ruggiere (In re George Ruggiere Chrysler-Plymouth, Inc.), 727 F.2d 1017, 1019 (11th Cir. 1984).

16. Courts will allow the use of cash collateral when the use tends to enhance or preserve the debtor's reorganization value. See, e.g., Stein v. United States Farmers Home Administration (In re Stein), 19 B.R. 458, 460 (Bankr. Pa. 1982) (debtor was granted authority to use cash collateral where the secured party

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The Debtor does not believe FHB will oppose use of its Cash Collateral.

was undersecured because the use of cash collateral was necessary to the debtor's continued operations and the creditor's "secured position can only be enhanced by the continued operation of the [debtor's business]"); In re Dynaco Corp., 162 B.R. 389, 396 (Bankr. D.N.H. 1993) (finding that the alternative to the debtor's use of cash collateral – termination of the debtor's business – would doom the reorganization and any chance to maximize value for all of the creditors).

- 17. Pursuant to Section 363(e), "on request of an entity that has an interest in property used, sold or leased, or proposed to be used, sold, or leased, by the trustee, the court, with or without a hearing, shall prohibit or condition such use, sale, or lease as is necessary to provide adequate protection of such interest." 11 U.S.C. § 363(e) (emphasis added). Thus, the Court may authorize the Debtor to use a secured creditor's cash collateral if their interest in such collateral is adequately protected.
- 18. Bankruptcy Code Section 361 addresses the issue of adequate protection, and although adequate protection is not defined therein, several non-exclusive methods of adequate protection are enumerated:

When adequate protection is required under section 362, 363, or 364 of this title of an interest of an entity in property, such adequate protection may be provided by—

(1) requiring the trustee to make a cash payment or periodic cash payments to such entity, to the extent that the stay under section 362 of this title, use, sale, or lease under section 363 of this title, or any grant of a lien under section 364 of this title results in a decrease in the value of such entity's interest in such property;

- (2) providing to such entity an additional or replacement lien to the extent that such stay, use, sale, lease, or grant results in a decrease in the value of such entity's interest in such property; or
- (3) granting such other relief, other than entitling such entity to compensation allowable under section 503(b)(1) of this title as an administrative expense, as will result in the realization by such entity of the indubitable equivalent of such entity's interest in such property.

11 U.S.C. §361. Adequate protection is aimed not at protecting precise collateral, but protecting the value of the secured creditor's interest in collateral. <u>In re Williams</u>, 7 B.R. 234, 237. (Bankr. M.D.Ga. 1980) (Though a creditor may not be able to retain his lien upon the specific collateral held at the time of filing, the purpose of section 361 is to insure that the secured creditor receives the value for which he bargained).

19. It is only when the value of a secured creditor's interest in collateral is likely to decline post-petition that added protection is needed:

The analysis of the Supreme Court in <u>Timbers</u> is instructive here. <u>The phrase "interest in property" in § 363(e) means the value of the collateral. That is the interest that I am required to protect. If that value is likely to diminish during the time of the use, adequate protection must be provided by the Debtor.</u>

In re McCombs Properties VI, Ltd., 88 B.R. 261, 266 (Bankr.C.D.Cal. 1988) (emphasis added). Accord, In re Delta Resources, Inc., 54 F.3d 722, 730 (11th

Cir.), cert. denied, 64 U.S.L.W. 3348 (1995); <u>In re Westchase I L.P.</u>, 126 B.R. 692, 694-95 (W.D.N.C. 1991).

FHB IS ADEQUATELY PROTECTED BY THE GOING CONCERN VALUE OF THE BUSINESS AND THE REPLACEMENT LIENS

20. Courts should take a pragmatic approach when assessing whether a secured creditor is adequately protected, and that may require consideration of whatever factors are relevant to a particular debtor. See, e.g., In re Rogers, 239 B.R. 883, 887 (Bankr. E.D.Tex. 1999):

The determination of whether a creditor's interest is adequately protected is not an exact science nor does it involve a precise arithmetic computation. Rather, it is pragmatic and synthetic, requiring a court to balance all relevant factors in a particular case, including the value of the collateral, whether the collateral is likely to depreciate over time, the debtor's prospects for a successful reorganization and the debtor's performance under the plan. In re Olick, 221 B.R. 146, 161 (Bankr.E.D.Pa.1998). Other considerations may include the balancing of hardships between the parties and whether the creditor's property interest is being unduly jeopardized. Id.

The Bankruptcy Code expressly provides that the granting of additional liens constitutes a means of providing adequate protection. 11 U.S.C. § 361(2) ("adequate protection may be provided by . . . an additional or replacement lien to the extent that such. . . use . . . results in a decrease in the value of such entity's interest in such property.").

- 21. Courts have recognized that the granting of replacement liens, coupled with the continued operations of the debtor, provides adequate protection of a creditor's interest in cash collateral used by the debtor. See, e.g., Mbank Dallas v. O'Connor (In re O'Connor) 808 F.2d 1393, 1196-96 (10th Cir. 1987) (debtor authorized to use cash collateral to drill gas wells where creditors offered replacement liens of equal or greater value on well proceeds and other regular income).
- 22. Accordingly, where a debtor's use of cash collateral protects its secured creditor from such loss, the secured creditor is adequately protected without any other form of adequate protection. See, e.g., Orix Credit Alliance, Inc. v. Delta Resources, Inc., (In re Delta Resources, Inc.), 54 F.3d 722, 730 (11 Cir. 1995); In re Westchase I Associates, L.P., 126 B.R. 692,694 (Bankr. W.D.N.C. 1991) ("Thus, if the value of the property itself is not declining, as is the case here, the creditor would not be entitled to protection of the accruing interest value of the claim.").

IMMEDIATE RELIEF IS APPROPRIATE IN THIS CASE BECAUSE THE CONTINUATION OF THE DEBTOR'S BUSINESSES DEPEND UPON AUTHORIZATION TO USE CASH COLLATERAL

23. In enacting section 363 of the Bankruptcy Code, Congress specifically recognized that it might be necessary to schedule expedited hearings on requests for authorization to use cash collateral because of the business exigencies of

individual cases. Section 363(c)(2)(B) authorizes the use, sale, or lease of cash collateral "after notice and a hearing." Section 363(c)(3) provides, in pertinent part:

Any hearing under paragraph (2)(B) of this subsection may be a preliminary hearing or may be consolidated with the hearing under subsection (e) of this section, but shall be scheduled in accordance with the needs of the debtor... The court shall act promptly on any request for authorization under Paragraph (2)(B) of this subsection.

11 U.S.C. § 363(c)(3) (emphasis added).

24. Similarly, the Ninth Circuit Court of Appeals has recognized that <u>ex</u> <u>parte</u> interim relief may be crucial to the success of a reorganization:

We realize that "in certain circumstances the entire reorganization effort may be thwarted if emergency relief is withheld" and that reorganization under the Bankruptcy Code "is a perilous process, seldom more so than at the outset of the proceedings when the debtor is often without sufficient cash flow to fund essential business operations." [citation omitted] . . . It is for this very reason that Congress specified that hearings concerning the use of cash collateral "shall be scheduled in accordance with the needs of the debtor."

Owens-Corning Fiberglass Corp. v. Center Wholesale, Inc. (In re Center Wholesale, Inc., 759 F.2d 1440, 1449 n. 21 (9th Cir. 1985).

25. Rule 4001(b)(2) of the Federal Rules of Bankruptcy Procedure provides that, at a preliminary hearing, the "court may authorize the use of only the amount of cash collateral as is necessary to avoid immediate and irreparable harm

to the estate pending a final hearing." Fed. R. Bankr. Proc. Rule 4001(b)(2) (emphasis added).

26. The Debtor requests, to avoid immediate and irreparable harm to the estate, the Court, at the preliminary hearing, authorize the Debtor to use Cash Collateral through the date of the final hearing. The Debtor must have the immediate use of Cash Collateral to meet payroll, to meet the daily costs and expenses of operating, to promptly pay its vendors, and to acquire goods and services to keep the Debtor operating. Any delay in the Debtor's ability to meet any of these needs could deprive the Debtor of its business and the ability to successfully reorganize its financial affairs, to the prejudice of all creditors and parties in interest.

THE COURT SHOULD SCHEDULE A FINAL HEARING ON THE MOTION AS SOON AS PRACTICABLE

- 27. Rule 4001(b) of the Federal Rules of Bankruptcy Procedure provides that "the court may commence a final hearing on a motion for authorization to use cash collateral no earlier than 14 days after service of the motion." Fed. R. Bank. Proc. Rule 4001(b)(2) (emphasis added).
- 28. The Debtor requests the Court set a final hearing on the Motion on or about March 16, 2015. The Debtor further requests that, at the final hearing on the Motion, the Court authorize the Debtor to continue to use revenues from the Cash

Collateral for the Debtor's projected expenses, in accordance with the Cash Budget.

CONCLUSION

WHEREFORE, the Debtor respectfully requests that the Court:

- A. enter an order authorizing, on an interim basis, the Debtor's immediate use of the cash collateral in accordance with this motion;
 - B. setting a final hearing on this motion; and
- C. for such other and further relief as the Court may deem just and proper.

DATED: Honolulu, Hawaii, February 19, 2015.

/s/ James A. Wagner
JAMES A. WAGNER
CHUCK C. CHOI
ALLISON A. ITO
Proposed Attorneys for Debtor and
Debtor-in-Possession



TITLE GUARANTY OF HAWAII, INC.

235 Queen Street • Honolulu, HI 96813 Phone: (808) 533-6261 • Fax: (808) 521-0210

WAGNER CHOI & VERBRUGGE HONOLULU OFFICE 745 FORT ST. MALL, STE 1900 HONOLULU, HI 96813

Attention: LOGAN ALEXANDER

Re: POMARE LIMITED

FINANCING STATEMENT AND LIEN REPORT

Maximum liability limited to \$3,500.00

We have made a search of the Indexes at the Bureau of Conveyances of the State of Hawaii and certify that the following is a list of: (1) all liens recorded in said Indexes; and (2) all U.C.C. financing statements and assignments thereof which have been recorded or for which a valid continuation statement has been recorded in said Indexes within the period beginning five (5) years and six (6) months prior to the date of this report and ending on the date of this report; against:

POMARE LIMITED LIENS (NONE)

FINANCING STATEMENTS

Document recorded as Document No. <u>2008-133883</u>
Amendment recorded as Document No. <u>2009-034231</u>
Continuation recorded as Document No. A-<u>49090732</u>
Document recorded as Document No. <u>2009-164820</u>
Continuation recorded as Document No. A-<u>53460851</u>
Document recorded as Document No. <u>2011-068872</u>

See photocopies attached, if any reported above)

-Note:- No search has been made for, and this report does not cover: (1) any

financing statements incorporated in a mortgage; and (2) any financing statements or other instruments affecting the same which may have been

recorded or registered in the filing office of another state or country.

This report is dated January 8, 2015 at 8:00 a.m.

Inquiries concerning this report should be directed to RTS Customer Service

RTSCustomerService@tghawaii.com

Fax (808)-521-0278

U.S. Bankruptcy Court - Hawaii #15-00203 Dkt # 6 Filed 02/19/15 Page 15 of 26

Telephone (808)-533-5874 Refer to Order No. 201502166

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A8A5505-50-BUN-K9	ASA 5505 Appliance with SW, 50 Users, 8 ports, 3DES/AES	7					
WS-C2980-24PC-L	Catalyst 2960 24 19/100 PoE	9					
P8A1000MT-120	Liebert PowerSure PSA 1000VA	٥					
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WM030	Liebert Wall mount	9					
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CON-SNTP-C29802TT	SMARTnet 24/7x4 - 2960 Switch, Corp, 5 Year	2					
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FILING OFFICE COPY — UCC FINANCING STATEMENT AMENDMENT (FORM UCC3) (REV. 05/22/02)

ADDENDUM

ADDENDUM ("Addendum"), dated as of the 3rd day of March, 2009, to that certain Lease Agreement, reference TFV30708, and incorporates the terms and conditions of that certain Lease Agreement dated as of November 13, 2008 ("Agreement") between Cisco Systems Capital Corporation ("Lessor") and POMARE, LTD. ("Lessee").

The parties, intending to be legally bound, agree that the Agreement shall be amended as follows:

The following is the revised Schedule A:

ASA5505-50-BUN-K9	ASA 5505 Appliance with SW, 50 Users, 8 ports, 3DES/AES	В
GLC_T	1000bt Module for Switch	2
Clao1841-T1	1841 Router, t-1	1
WS-C2960-24PC-L	Catalyst 2960 24 10/100 PoE	9
PSA1000MT-120	Liebert PowerSure PSA 1000VA	7
038340061	Nema 5/15R 8 Outlet 125VA	7
WM030	Liebert Wall mount	7
A9A5520-BUN-K9	ASA 5520 Appliance with SW, HA, 4GE+1FE, 3DES/AES	2
WS-C2080-24TT-L	Catalyst 2980 24 10/100 + 2 1000BT LAN Base Image	2
AUTPRO10	RSA Promo Bundle 10 users + SID 700 3yr tokens	1
SID700-8-80-38-5	5 Pack RSA SID 700, 3 Year	1
AUT0000025B	Auth Manager, 5 Users License	5

Support Services			
BRSSUPPORT	installation and configuration of firewalls and switches, see scope of work	1	
BRSSUPPORT	WAN Project Management	1	
APP0000010BBE12	SecuriD Support, 24x7 , 3 Year	15	
CON-BNTP-AS5B50K9	SMARTnet 24x7x4 - ASA5505, 3 Year	6	
CON-ENTP-C29602PC	SMARTnet 24x7x4 - 2960 PoE Switch, Stores, 3 Year	9	
CON-SNTP-C29802TT	SMARTnet 24x7x4 - 2960 Switch, Corp. 3 Year	2	
CON-8NTP-1841T1	SMARTnet 24x7x4 - 1841 router, Corp., 3 Year	1	
CON-BNTP-AS2BUNKS	SMARTnet 24x7x4 - ASA5520, 3 Year	2	

3 years Smartnet Maintenance

Page 1 of 2

The payment schedule will be revised as follows: 36 monthly payments of \$3499.33 (including sales tax)

IN WITNESS WHEREOF, each party has caused its duly authorized officer to execute this Amendment, as of the date first written above.

LESSEE: POMARE, LTD.

CISCO SYSTEMS CAPITAL CORPORATION

Name: Title: Date:

Page 2 of 2





STATE OF HAWAII **BUREAU OF CONVEYANCES** RECORDED

June 10, 2013 8:02 AM

Doc No(s) A-49090732

FOLLOW INSTRUCTIONS (front and back) CAREFULLY

A. NAME & PHONE OF CONTACT AT FILER(optional) 1-800-735-3273 Michele Vesci

B. SEND ACKNOWLEDGMENT TO: (Name and Address)

Lease Direct PO Box 4000

Johnston, IA 50131-9854



B-32281337

/s/ NICKI ANN THOMPSON REGISTRAR

				H THE ABOV	E SPACE IS FOR FILING	OFFICE USE ONLY	
	NITAL FINANCING STATEMENT FILE # 08-133883	22-Aug-08	н		to be filed(fi	CING STATEMENT AM or record)(or recorded) I ATE RECORDS	n the
2.	TERMINATION: Effectiveness of the	Financing Statement Iden	ified above with the	respoect to security interest(s)	of the Secured Party author	rizing this Termination S	tatement
3.	CONTINUATION: Effectiveness of the Statement is contin	Financing Statement iden ued for the additional perior	ified above with responded by application	pect to security interest(s) of the able laws	Secured Party authorizing	this Continuation	
4.		<u> </u>		•			
5. Alv	MENDMENTS (PARTY INFORMATION) so check one of the following three boxe	: This Amendment affects is and provide appropriate it	Debtor or \$	Secured Party of record. Check 6 and/or 7.	only one of these two box	35.	
	CHANGE name and/or address: Please refer in regards to changing the name/address of s			E name: Given record name eleted in item 6z or 6b	ADD name: Complete also complete items 7e	tem 7s or 7b and also item 7 - 7g(if Applicable).	rc;
	URRENT RECORD INFORMATION:						
ļ	6a. ORANIZATION'S NAME	•					
OR	POMARE, LTD.						
	6b. INDIVIDUAL'S LAST NAME		FIR8	BT NAME	MIDDLE NAI	VIE.	SUFFIX
7. C	CHANGED (NEW) OF ADDED INFORMA 178, ORGANIZATION'S NAME	ATION:					
OR	7b. INDIVIDUAL'S LAST NAME	<u></u>	FIR	ST NAME	MIDDLE	IAME	SUFFIX
7c.	MAILING ADDRESS		cn	ŤΥ	STATE	POSTAL CODE	COUNTRY
	SEE INSTRUCTIONS ADD'L INFO RE ORGANIZATION DEBTOR	N	NIZATION 7f.	JURISDICTION OF ORGANIZA	ATION 7g. ORG	 ANIZATIONAL ID #, IF 8	iny NONE
8.	AMENDMENT (COLLATERAL CHANG	E): check only one box.					

Describe collateral 🔲 deleted or 🔲 added, or give entire 🔲 restated collateral description, or describe collateral 🔲 assigned

	AME of SECURED PARY of RECORD AUTHORIZING THIS An adds collateral or adds the authorizing Debtor, oor if this is a Te		ent.) If this is an Amendment authorized by ta Digenter name of DEBTOR authorizing this Amer	ebtor adment
	9a. ORGANIZATION'S NAME CISCO SYSTEMS CAPITAL CRP			
OR	9b. INDIVIDUAL'S LAST NAME	FIRST NAME	MIDDLE NAME	SUFFIX
10.	OPTIONAL FILER REFERENCE DATA 24930067			30 -

FILING OFFICE COPY - UCC FINANCING STATEMENT (FORM UCC3) (REV. 05/22/02)

First Hawaiia Commercial L 2339 Kamehi Honolulu, Hi	oan Center #4000 ameha Hwy., Suite 447		lei		
				NICKI ANN THO REGISTRA	MPSON R
		20 1/1 Z12			
1a. ORGANIZATION'S NAME	LEGAL NAME - insert only one debtor name (1a	! Inc Abuve	SPACE IS FO	R FILING OFFICE USI	ONLY
POMARE, LTD.					
16. INDIVIDUAL'S LAST NAM	E	FIRST NAME	MIDDLE	NAME	SUFFIX
. MAILING ADDRESS		CITY	STATE	POSTAL CODE	COUNTRY
700 NIMITZ HIGHWAY d. SEE INSTRUCTIONS A	DD'L INFO RE 11e. TYPE OF ORGANIZATION	HONOLULU 1f. JURISDICTION OF ORGANIZATION	HI 10 OPC	96817 ANIZATIONAL ID#, if any	USA
	RGANIZATION Corporation	HI	ig. ORG/	ANIZATIONAL ID#, II any	N _N
23. ORGANIZATION'S NAME 2b. INDIVIDUAL'S LAST NAME		FIRST NAME	MIDDLE	VAME	SUFFIX
: MAILING ADDRESS		CITY	STATE	POSTAL CODE	COUNTRY
	DD'L INFO RE 2e. TYPE OF ORGANIZATION RGANIZATION EBTOR	2f. JURISDICTION OF ORGANIZATION	2g. ORG	ANIZATIONAL ID #, if any	Пм
SECURED PARTY'S NA	ME (or NAME of TOTAL ASSIGNEE of ASSIGNOR	S/P) - insert only one secured party name (3a or	3ь}		
First Hawaiian Bank					
R 3b. INDIVIDUAL'S LAST NAM	E	FIRST NAME	MIDDLE	NAME	SUFFIX
. MAILING ADDRESS		CITY	STATE	POSTAL CODE	COUNTRY
1580 Kapiolani Blvd This FINANCING STATEMENT	And fellowing a listory	Honolulu	HI	96814	USA
not limited to all promis rights to payment and p products, all oil, gas an fixtures; all timber to be goods relating to the fo insurance refunds relati software relating to the records and data on ele arising, whether now o	t, accounts (including but not limited sory notes), letter-of-credit rights, letter-of-credit rights, letterformance, and general intangibles (dother minerals before extraction; all ocut; all attachments, accessions, acregoing property, and all additions, reng to the foregoing property; all good foregoing property, and all equipmen ctronic media; and all supporting obligioned or hereafter acquired or whether (including but not limited to all insurance).	ters of credit, documents, deposit an including but not limited to all softwoll, gas, other minerals and account cessories, fittings, increases, tools, placements of and substitutions for will relating to the foregoing propert, inventory and software to utilize, gations relating to the foregoing projections relating to the foregoing project now or hereafter subject to any rights.	ceounts, inv vare and all p ts constituti parts, repair all or any par ty; all recore creats, mair perty; all wr ghts in the f	estment property, in payment intangibles as as extracted column, say supplies, and co art of the foregoing dis and data and en attain and process a sether now existing pregoing property;	money, othe s) all farm lateral; all emmingled property; al abedded any such or hereafter
ALTERNATIVE DESIGNATION	[if applicable]: LESSEE/LESSOR CONS	SIGNEE/CONSIGNOR BAILEE/BAILOR	SELLER/BI	JYER AG. LIEN	NON-UCC F

FILING OFFICE COPY — UCC FINANCING STATEMENT (FORM UCC1) (REV. 05/22/02)





B - 32509603

STATE OF HAWAII BUREAU OF CONVEYANCES RECORDED

August 21, 2014 8:02 AM

Doc No(s) A-53460851



/8/ NICKI ANN THOMPSON REGISTRAR

FIRST HAWAIIAN BANK COMMERCIAL LOAN CENTER 2339 KAMEHAMEHA HWY ROOM 447 HONOLULU HI 96819 Br.#65/4196605985/18

C. SEND ACKNOWLEDGMENT TO: (Name and Address)

B. E-MAIL CONTACT AT FILER (optional)

vsy-tanaka@fhb.com

THE ABOVE SPACE IS FOR FILING OFFICE USE ONLY

1a. INITIAL FINANCING STATEMENT FILE # Filing Number 2009-164820; Original File Date: October 27, 2009 1b. This FINANCING STATEMENT AMENDMENT is to be filed [for record](or recorded) in the REAL ESTATE RECORDS. Filer: attach Amendment Addendum (Form UCC3Ad) and provide Debtor's name in item 13.

2. TERMINATION: Effectiveness of the Financing Statement identified above is terminated with respect to security interest(s) of the Secured Party authorizing this Termination Statement.					
3. ASSIGNMENT (full or partial): Give name of Assignee in Item 7a or 7b <u>and</u> address of assignee in Item 7c; and also give name of assignor in Item 9 For partial assignment, complete items 7 and 9 <u>and</u> also indicate affected collateral in item 8					
CONTINUATION: Effectiveness of the Financing Statement identified above wi additional period provided by applicable law	rith respect to security interest(s) of Secured Party auth	norizing the Continu	ation Statement is continue	ed for the	
5. PARTY INFORMATION CHANGE: Check only one of these two boxes: This Change affects Debtor or Secured Party of record CHANGE name and/or address: Complete item 6a or 6b; and item 7c or 7b and item 7c or 7b and item 7c DELETE name: Give record name to be deleted in item 6a or 6b					
6. CURRENT RECORD INFORMATION: Complete for Party Information Change	e – provide only <u>one</u> name (6a or 6b)				
6a. ORGANIZATION'S NAME					
OR 6b. INDIVIDUAL'S SURNAME	FIRST PERSONAL NAME	ADDITIONAL N	NAME(S)/INITIAL(S)	SUFFIX	
7. CHANGED OR ADDED INFORMATION: Complete for Assignment or Party Information Change – provide only one name (7a or 7b) (use exact, full name; do not omit, modify, or abbreviate any					
part of the Debtor's name) 7a. ORGANIZATION'S NAME					
OR 7b. INDIVIDUAL'S SURNAME					
INDIVIDUAL'S FIRST PERSONAL NAME					
INDIVIDUAL'S ADDITIONAL NAME(S)/INITIAL(S)				SUFFIX	
7c. MAILING ADDRESS	CITY	STATE	POSTAL CODE	COUNTRY	
8. COLLATERAL CHANGE: Also check one of these four boxes: ADD collateral DELETE collateral RESTATE covered collateral ASSIGN collateral Indicate collateral:					

9. 1	NAME OF SECURED PARTY OF RECORD AUTHORIZING THIS AMENDMENT: Provide only one name (9a or 9b) (name of Assignor, if this is an Assignment) If this is an Amendment authorized by a DEBTOR, check here □ and provide name of authorizing Debtor				
11	9a. ORGANIZATION'S NAME				
	FIRST HAWAIIAN BANK				
OR	9b. INDIVIDUAL'S SURNAME	FIRST PERSONAL NAME	ADDITIONAL NAME(S)/INITIAL(S)	SUFFIX	
	DMADE LTD (DONALD RUM SIK KANG)				

International Association of Commercial Administrators (IACA)

1c. MAILING ADDRESS 700 N. Nimitz Hwy ADDL INFO RE ORGANIZATION DEBYOR 1c. TYPE OF ORGANIZATION CORPORATION 1f. JURISDICTION OF ORGANIZATION HI 15632 D1 2. ADDITIONAL DEBTOR'S EXACT FULL LEGAL NAME - Insert only one debtor name (2a or 2b) - do not abbreviate or combine names 2a. ORGANIZATION'S NAME OR 2b. INDIVIDUAL'S LAST NAME Insert only one debtor name (2a or 2b) - do not abbreviate or combine names Insert only one debtor name (2a or 2b) - do not abbreviate or combine names	M
10. INDIVIDUAL'S LAST NAME FIRST NAME FIRST NAME MIDDLE NAME 10. MAILING ADDRESS 700 N. Nimitz Hwy 10. SEE INSTRUCTIONS ADD'L INFO RE ORGANIZATION CORPORATION 11. JURISDICTION OF ORGANIZATION 15. ADDITIONAL DEBTOR'S EXACT FULL LEGAL NAME - Insert only one debtor name (2a or 2b) - do not abbreviate or combine names 2a. ORGANIZATION'S NAME OR 2b. INDIVIDUAL'S LAST NAME FIRST NAME MIDDLE NAME	
1c. MAILING ADDRESS 700 N. Nimitz Hwy 1d. SEE INSTRUCTIONS ADDL INFO RE ORGANIZATION CORPORATION DEBTOR 2. ADDITIONAL DEBTOR'S EXACT FULL LEGAL NAME - Insert only one debtor name (2a or 2b) - do not abbreviate or combine names 2a. ORGANIZATION'S NAME 2b. INDIVIDUAL'S LAST NAME CITY Honolulu 1f. JURISDICTION OF ORGANIZATION HI 15632 D1 15632 D1 POSTAL CODE HI 96817 16. TYPE OF ORGANIZATION OF ORGANIZATI	UFFIX
700 N. NIMITZ HWY 1d. SEE INSTRUCTIONS ADDIL INFO RE ORGANIZATION DEBTORS ADDIL INFO RE ORGANIZATION DEBTORS 2. ADDITIONAL DEBTOR'S EXACT FULL LEGAL NAME - Insert only one debtor name (2a or 2b) - do not abbreviate or combine names 2a. ORGANIZATION'S NAME OR 2b. INDIVIDUAL'S LAST NAME HOROLUU HI 96817 1g. ORGANIZATIONAL ID #, if any 15632 D1 1g. ORGANIZATIONAL ID #, if any 15632 D1 1g. ORGANIZATIONAL ID #, if any 15632 D1 FIRST NAME MIDDLE NAME	VI (D.
ORGANIZATION DEBTOR'S EXACT FULL LEGAL NAME - Insert only one debtor name (2a or 2b) - do not abbreviate or combine names 2a. ORGANIZATION'S NAME OR 2b. INDIVIDUAL'S LAST NAME FIRST NAME MIDDLE NAME	OUNTRY JSA
28. ORGANIZATION'S NAME OR 2b. INDIVIDUAL'S LAST NAME FIRST NAME MIDDLE NAME	NONE
OR 2b, INDIVIDUAL'S LAST NAME FIRST NAME MIDDLE NAME	
25, INDIVIDUAL'S DAST ROUSE PIRST NAME MIDDLE NAME	
2c. MAILING ADDRESS CITY STATE POSTAL CODE	JFFIX
	DUNTRY
2d. SEE INSTRUCTIONS ADD'L INFO RE ORGANIZATION DEBTOR ADD'L INFO RE ORGANIZATION DEBTOR 2e. TYPE OF ORGANIZATION 2f. JURISDICTION OF ORGANIZATION 2g. ORGANIZATIONAL ID #, if any	NONE
SECURED PARTY'S NAME (or NAME of TOTAL ASSIGNEE of ASSIGNOR S/P) - insert only one_ secured party name (3a or 3b) American Bank Note Company, as agent for the United States Postal Service	
OR	JFFIX
3c. MAILING ADDRESS 2520 Metropolitan Drive CITY Trevose CITY Trevose STATE POSTAL CODE PA 19053	

The Consigned Goods are all United States Postal Service postage delivered to Consignee for sale to the public from all establishments maintained by Consignee, including, but not limited to. First Class postage, Express Mail postage, Priority Mail postage, bricks of postage for dispensing in automated teller machines and such other postage as Consignor may deliver to Consignee, as well as all proceeds thereof.

				•	***
5. ALTERNATIVE DESIGNATION (if applicable)	LESSEE/LESSOR CONSIGNEE/	CONSIGNOR BAILEE/BAILOR	SELLER/BUYER	AG. LIEN	NON-UCC FILING
6. This FINANCING STATEMENT is to be file ESTATE RECORDS. Atlach Addendum	fif apolicable!	 Check to REQUEST SEARCH REPO (ADDITIONAL FEE) 	RT(S) on Debtor(s) [optional]	All Debtors De	btor 1 Debtor 2
8. OPTIONAL FILER REFERENCE DATA					
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ILING OFFICE COPY - NATIONAL UCC FIL	NANCING STATEMENT (FORM UCC	1) (REV. 05/22/02)	Pr cu	epered by CT Lien Soluti	ons, P.O. Box 29071,

Pomare, Ltd. Cnsd All

Forecast Year Fiscal Year	Year #1 2015	Year #1 2015	Year #1 2015
Period	6	7	8
Stores Open (inc eCom)	4	4	4
Statement of Cash Flow			
Operating Cash Inflows			
Net Sales without Tax	736,811	633,866	695,251
Sales Tax Collected	31,644	27,114	29,571
Other Income	87,000	115,000	142,000
Adjustment for Accounts Receivable/Factoring	-	-	
Adjustment for Amortized Concessionaire Fee	-	-	-
Total Operating Cash Inflows	855,455	775,980	866,822
Operating Cash Outflows			
Cost of Sales	343,194	295,454	327,068
Salaries & Wages	135,286	113,635	94,696
Payroll Taxes	27,057	22,727	18,939
Employee Benefits	20,545	17,557	15,118
Other Benefits	574	462	462
Rent	144,274	144,274	144,274
Percentage Rent	• • • • • • • • • • • • • • • • • • •	· •	_
Property Expense	38,100	38,100	38,100
Busing Expense	-	-	-
Outside Sales Commission	-	-	-
Advertising & Promotion	12,500	25,000	25,000
Auto Expense	32,200	25,900	25,900
Bad Debt Expense	-	- -	-
Cash-Over/Short	285	234	235
Contributions&Damages	-	-	-
Credit Card & Bank Fees	11,805	10,151	11,082
Dues & Subscriptions	-	, =	-
Insurance Expenses	4,788	4,788	4,788
Machinery & Equipment Rental	, -	-	-
Supplies	5,000	4,000	4,000
Outside Services	8,160	6,800	6,909
Postage & Freight	10,326	9,352	10,184
Professional Services	40,000	40,000	40,000
Repairs & Maintenance	1,450	1,450	1,450
Taxes & Licenses (Primarily GET)	33,346	28,375	28,398
Telephone/Network	2,000	2,000	2,000
Travel/Entertainment	300	460	300
Miscellaneous/Trade Shows	-	-	2,000
Adjustment for Inventory Consolidation	(68,639)	(59,091)	(65,414)
Income Tax Expense	, ,		, ,
Total Operating Cash Outflows	802,550	731,627	
Net Operating Cash Flow	52,905	44,354	131,334